

Vue International Q3 FY2017 Noteholder Presentation

18 October 2017



IMPORTANT: You must read the following before continuing

PRESENTATION OF FINANCIAL DATA

On 12 August 2016 Vougeot Bidco plc changed its name to Vue International Bidco plc.

This presentation refers to market information obtained from third party sources. “Market Admissions” for UK, Italy and the Netherlands are a measure of paid and unpaid box office admissions and are sourced from the Cinema Advertising Association (“CAA”), Cinetel and Rentrak respectively. Market Admissions for Germany and Poland includes only paid admissions and the sources are Rentrak through www.IBOE.com and www.boxoffice.pl respectively. Gross Box Office Revenue (“GBOR”) measures box office revenue including local sales taxes by film and in aggregate. Market GBOR refers to total GBOR for markets referred to. “Major Territories” and “Vue Major Territories” specifically refer to UK, Germany, Poland, Italy and the Netherlands being the major markets in which Bidco operates. Major Territories Total Market GBOR and Vue Major Territories GBOR are aggregated measures of GBOR for the total market and for Bidco. “Market Share” is Vue Major Territories GBOR as a proportion of Major Territories Total Market GBOR. Market and Vue GBOR information for UK & Ireland, Germany and the Netherlands is sourced from Rentrak through www.IBOE.com, Poland from www.boxoffice.pl and Italy from Cinetel.

The Pro Forma financial information presented in this report has been derived from the consolidated financial statements of Bidco, and the pre-acquisition consolidated financial information of Tulip UK NewCo Limited and its subsidiaries which includes Vue Nederland B.V. (together “VNL”), adjusted to give pro forma effect to the €120m Term Loan B which was issued in July 2016, and the application of the proceeds therefrom.

The Pro Forma financial information also includes the Pro Forma savings resulting from the strategic decision made by the board of directors of the Company to purchase certain contractual digital equipment related to the projection of 3D Films. This decision will result in significant savings in costs and an associated increase in consolidated EBITDA. The Company currently has license arrangements on rolling 5 year terms and where such licenses have terminated or will terminate within the next 24 months the Company has added back the associated cost savings in arriving at Consolidated EBITDA. At 31 August 2017 the increase in Consolidated LTM EBITDA resulting from this reduction in administration expenses is £4.7m comprising £2.9m of actual savings already achieved and £1.8m of annualised pro forma savings which will be achieved on licenses expiring in the next 24 months.

Effective from 28th November 2014, the Company has elected to adopt International Financial Reporting Standards (“IFRS”). All financial information in this presentation has been prepared in accordance with IFRS.

A summary of the financial information on the Pro Forma basis and the Bidco “As Acquired” basis is set out in the Appendices. A reconciliation between the Bidco As Acquired Profit and Loss Account and the audited Statutory Consolidated Profit and Loss Account for Vue International Bidco plc is also provided within the Appendices.

DISCLAIMER

This presentation is for information purposes only and does not constitute an offer to sell or the solicitation of an offer to buy securities. This presentation does not contain all of the information that is material to an investor.

Forward-Looking Statements

This presentation contains “forward-looking statements” as that term is defined by the U.S. federal securities laws and within the meaning of the securities laws of certain other jurisdictions. These forward-looking statements include, without limitation, those regarding our intentions, beliefs or current expectations concerning our future financial condition and performance, results of operations and liquidity; our strategy, plans, objectives, prospects, growth, goals and targets; future developments in the markets in which we participate or are seeking to participate; and anticipated regulatory changes in the industry in which we operate.

These statements often include words such as “anticipate,” “believe,” “could,” “estimates,” “expect,” “forecast,” “intend,” “August,” “plan,” “projects,” “should,” “suggests,” “targets,” “would,” “will,” and other similar expressions. These statements are not guarantees of performance or results. Many factors could affect our actual financial results or results of operations and could cause actual results to differ materially from those expressed in the forward-looking statements and projections.

We undertake no obligation to review or confirm analysts’ expectations or estimates or to release publicly any revisions to any forward-looking statements to reflect events or circumstances after the date of this presentation.

Vue International Bidco plc and its shareholders continue to evaluate all of the strategic options and opportunities available. This includes a potential sale or IPO, however no decisions have been made and nothing has been ruled out

Highlights Q3 2017

Market Update

Key Financials

Current Trading Update and Outlook

Summary

Q&A



Tim Richards
CEO



Alison Cornwell
CFO



Steve Knibbs
COO

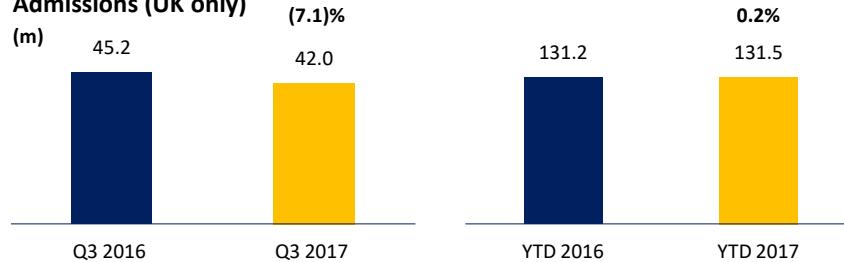
Highlights Q3 2017

- Despite weaker summer film slate Vue admissions only 4.4% lower (USA market GBOR reported 15.8% reduction) due to diversification benefits of 10 territories and local content
- Turnover, EBITDA and EBITDA margins lower but Q3 2017 delivered growth in ATP and SPP driven by a more favourable film mix and more premium retail offerings
- LTM EBITDA £136.2m in constant currency
- Net leverage 4.9x in constant currency
- Slate highlights included *Dunkirk*, *Despicable Me 3*, and *Pirates of the Caribbean: Salazar's Revenge*
- New seven screen multiplex site opened at Bedford in the UK on 26 July
- Three new screens added to Westfield, UK
- Appointment of Adam Crozier as Chairman
- Continuing to evaluate all strategic options and opportunities. No decisions have been made and nothing has been ruled out

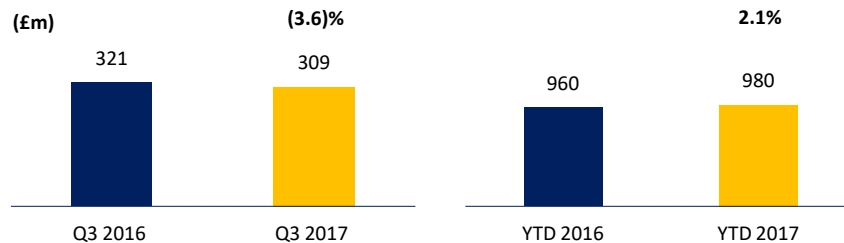
	Q3 2017	Q3 2016	Q3 Constant Currency		YTD 2017	YTD 2016	YTD Constant Currency	
Turnover (£m)	174.9	173.7	(3.0)%	↓	596.2	576.3	(2.3)%	↓
Consolidated EBITDA (£m)	15.4	19.0	(21.5)%	↓	96.1	101.6	(11.7)%	↓
Consolidated EBITDA %	8.8%	11.0%	(2.1)ppt	↓	16.1%	17.6%	(1.7)ppt	↓
Admissions (m)	17.4	18.2	(4.4)%	↓	61.1	62.4	(2.2)%	↓
ATP (£)	6.56	6.26	1.2%	↑	6.42	6.08	0.0%	→
SPP (£)	2.47	2.25	6.0%	↑	2.29	2.08	4.0%	↑
LTM EBITDA (£m)	130.3 (LTM EBITDA (£m) in constant currency £136.2)							
Net Leverage	5.1x (Net Leverage 4.9x in constant currency)							

Market Performance – UK & Ireland

Admissions (UK only) (m)



GBOR (UK only) (£m)



Source: DCM for admissions, IBOE / Rentak for GBOR

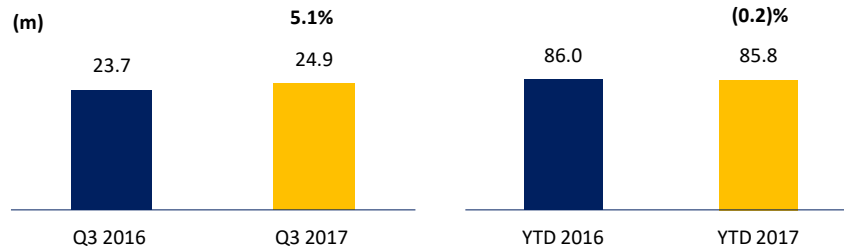
Top Titles Q3 2017 - UK & Ireland	GBOR (£m)	3D	Local
Dunkirk	50.6	No	Yes
Despicable Me 3	43.8	Yes	No
Spider-Man: Homecoming	29.4	Yes	No
Wonder Woman	22.0	Yes	No
War For The Planet Of The Apes	20.2	Yes	No
Total Top 5	166.1	4	1
Other	167.1		
Total Market	333.1		
<i>Top 5 as a % of total market</i>	<i>49.8%</i>		

Top Titles Q3 2016 - UK & Ireland	GBOR (£m)	3D	Local
Finding Dory	34.7	Yes	No
The Secret Life Of Pets	34.0	Yes	No
Suicide Squad	29.7	Yes	No
BFG, The	26.8	Yes	Yes
Jason Bourne	20.7	No	No
Total Top 5	145.9	4	1
Other	201.9		
Total Market	347.8		
<i>Top 5 as a % of total market</i>	<i>41.9%</i>		

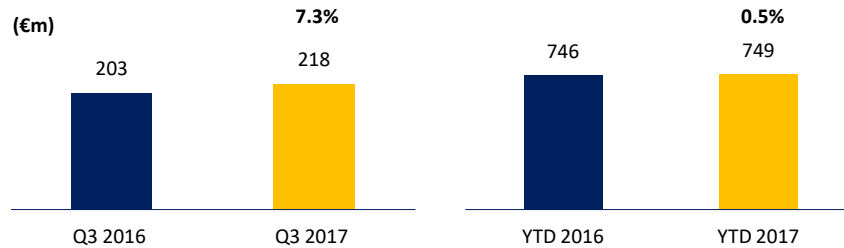
- UK Market Admissions 7.1% down on Q3 2016 due largely to weaker performance by titles outside the top 5
- GBOR down 3.6% due to lower admissions but benefitting from a lower proportion of kids titles
- Q3 2017 also saw strong performance from second world war drama *Dunkirk*, sequels *Despicable Me 3* and *War For The Planet Of The Apes* and comic book titles *Spider-Man: Homecoming* and *Wonder Woman*

Market Performance – Germany

Admissions (m)



GBOR (€m)



Source: IBOE / Rentrak

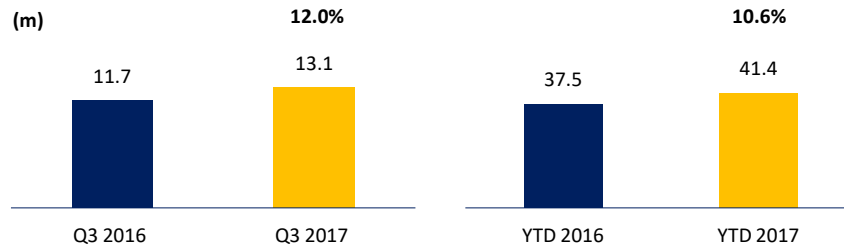
Top Titles Q3 2017 - Germany	GBOR (€m)	3D	Local
Despicable Me 3	35.0	Yes	No
Pirates of the Caribbean: Salazar's Revenge	19.0	Yes	No
Baywatch	15.9	No	No
Transformers: The Last Knight	13.1	Yes	No
Valerian and the City of a Thousand Planets	11.1	Yes	No
Total Top 5	94.1	4	0
Other	123.7		
Total Market	217.8		
<i>Top 5 as a % of total market</i>	<i>43.2%</i>		

Top Titles Q3 2016 - Germany	GBOR (€m)	3D	Local
The Secret Life Of Pets	24.8	Yes	No
Ice Age - Collision Course	21.4	Yes	No
Me Before You	17.0	No	No
Independence Day: Resurgence	14.7	Yes	No
Star Trek Beyond	12.8	Yes	No
Total Top 5	90.8	4	0
Other	112.1		
Total Market	203.0		
<i>Top 5 as a % of total market</i>	<i>44.7%</i>		

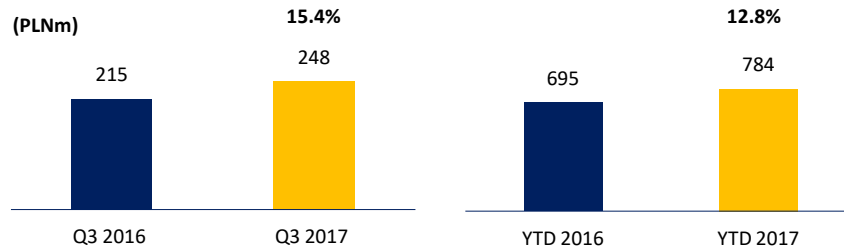
- Market Admissions higher by 5.1% in Q3 2017, with growth in the Top 5 titles and growth outside the Top 5 titles
- Market GBOR higher by 7.3% due to higher admissions and a lower proportion of kids titles
- *Despicable Me 3* was the most successful title during Q3 2017 followed by *Pirates of the Caribbean: Salazar's Revenge* and *Baywatch*

Market Performance – Poland

Admissions (m)



GBOR (PLNm)



Source: Boxoffice.pl

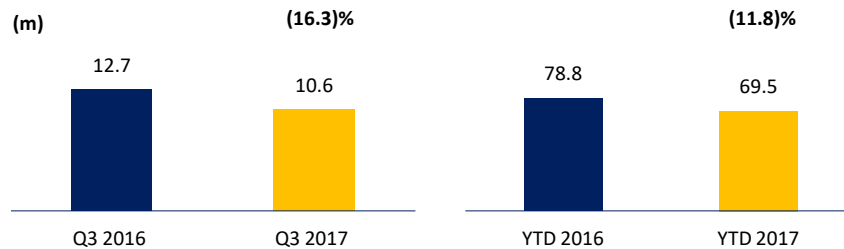
Top Titles Q3 2017 - Poland	GBOR (Złm)	3D	Local
Despicable Me 3	34.5	Yes	No
Pirates Of The Caribbean: Salazar's Revenge	27.5	Yes	No
Smurfs: The Lost Village	21.2	Yes	No
Cars 3	14.9	Yes	No
Dunkirk	12.5	No	No
Total Top 5	110.5	4	0
Other	137.8		
Total Market	248.2		
<i>Top 5 as a % of total market</i>	<i>44.5%</i>		

Top Titles Q3 2016 - Poland	GBOR (Złm)	3D	Local
Ice Age: Collision Course	24.0	Yes	No
The Angry Birds Movie	18.9	Yes	No
Finding Dory	14.2	Yes	No
Suicide Squad	13.4	Yes	No
Now You See Me: The Second Act	13.1	No	No
Total Top 5	83.7	4	0
Other	131.4		
Total Market	215.1		
<i>Top 5 as a % of total market</i>	<i>38.9%</i>		

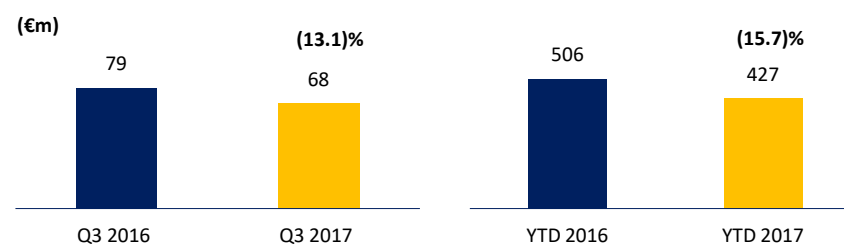
- Market Admissions 12.0% up on Q3 2016, with GBOR up 15.4% driven by the Top 5 titles which delivered GBOR of PLN110.5m (+32.0% on Q3 2016)
- *Despicable Me 3* was again the most successful title during Q3 2017 followed by *Pirates of the Caribbean: Salazar's Revenge* and kids titles *Smurfs: The Lost Village* and *Cars 3*

Market Performance – Italy

Admissions (m)



GBOR (€m)



Source: Cinetel

Top Titles Q3 2017 - Italy

	GBOR (€m)	3D	Local
Spider-Man: Homecoming	8.6	Yes	No
Despicable Me 3	8.1	Yes	No
Pirates Of The Caribbean: Salazar's Revenge	6.3	Yes	No
Transformers: The Last Knight	4.8	Yes	No
The Mummy	4.6	Yes	No
Total Top 5	32.3	5	0
Other	35.8		
Total Market	68.2		
<i>Top 5 as a % of total market</i>	<i>47.4%</i>		

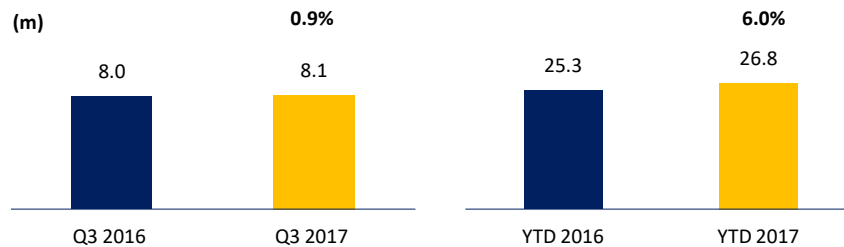
Top Titles Q3 2016 - Italy

	GBOR (€m)	3D	Local
Suicide Squad	10.2	Yes	No
Ice Age: Collision Course	4.8	Yes	No
The Legend Of Tarzan	4.4	Yes	No
Alice Through The Looking Glass	3.9	Yes	No
Warcraft: The Beginning	3.5	Yes	No
Total Top 5	26.8	5	0
Other	51.7		
Total Market	78.5		
<i>Top 5 as a % of total market</i>	<i>34.2%</i>		

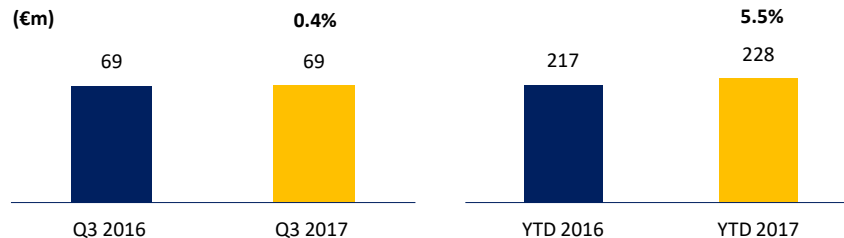
- Market Admissions in Q3 2017 down 16.3% on the prior year due to a weaker performance from titles outside the Top 5
- GBOR decline lower than the Admissions change reflecting the higher proportion of Hollywood titles in the overall slate and the success of the market wide screening of the *Vasco Moderno Park* concert which attracted a higher ticket price than standard admissions
- YTD GBOR decline higher than the Admissions change reflects the popular market-wide “Cinema2Days” promotion, launched during Q4 2016 which ended during Q2 2017

Market Performance – Netherlands

Admissions (m)



GBOR (€m)



Source: Cinetel

Top Titles Q3 2017 - Netherlands	GBOR (€m)	3D	Local
Despicable Me 3	9.2	Yes	No
Pirates Of The Caribbean: Salazar's Revenge	7.2	Yes	No
Dunkirk	6.2	No	No
Spider-Man: Homecoming	3.4	Yes	No
Wonder Woman	3.2	Yes	No
Total Top 5	29.3	4	0
Other	39.7		
Total Market	69.0		
<i>Top 5 as a % of total market</i>	<i>42.4%</i>		

Top Titles Q3 2016 - Netherlands	GBOR (€m)	3D	Local
Finding Dory	8.2	Yes	No
The Secret Life of Pets	7.1	Yes	No
Suicide Squad	5.6	Yes	No
Jason Bourne	4.8	No	No
The Legend of Tarzan	4.2	Yes	No
Total Top 5	29.8	4	0
Other	38.9		
Total Market	68.7		
<i>Top 5 as a % of total market</i>	<i>43.3%</i>		

- Admissions growth of 0.9% and market GBOR growth of 0.4% driven by *Despicable Me 3* and slightly stronger performance from titles outside the Top 5
- Other notable titles included *Baby Driver* €2.4m and *The Hitman's Bodyguard* €1.7m which along with *Dunkirk* benefitted from the use of the Netherlands as a location for filming

Market GBOR Share Summary

	Q3 2017	Q3 2016	Variance	Constant Currency		YTD 2017	YTD 2016	Variance	Constant Currency
UK Market GBOR (£m)	309.0	320.7	(3.7)%	(3.6)%	↓	980.1	959.7	2.1%	2.1% ↑
Germany Market GBOR (£m)	195.7	171.2	14.4%	7.3%	↑	650.5	587.5	10.7%	0.5% ↑
Poland Market GBOR (£m)	52.4	41.5	26.3%	15.4%	↑	159.3	126.6	25.8%	12.8% ↑
Italy Market GBOR (£m)	61.2	66.0	(7.3)%	(13.1)%	↓	367.9	394.2	(6.7)%	(15.7)% ↓
Netherlands Market GBOR (£m)	62.1	57.9	7.1%	0.4%	↑	198.6	171.5	15.8%	5.5% ↑
Major Territories Total Market GBOR (£m)	680.4	657.3	3.5%	(0.2)%	↓	2,356.5	2,239.5	5.2%	(0.7)% ↓
Vue Major Territories GBOR (£m)	121.6	122.0	(0.3)%	(3.9)%	↓	417.6	406.9	2.6%	(3.0)% ↓
Vue Major Territories GBOR Market Share (%)	17.9%	18.6%	(0.7)ppt	(0.6)ppt	↓	17.7%	18.2%	(0.4)ppt	(0.4)ppt ↓

- Vue's blended GBOR market share decreased by 0.6ppt in Q3 2017 against the prior year, reflecting:
 - Lower market share in the UK due to the closure of the West End flagship site for its redevelopment (June to mid July), disruption caused by construction works in connection with Westfield's expansion, various temporary screen closures due to recliner and VIP seat installations
 - Lower market share in Poland due mainly to the closure of one site, a higher proportion of widely distributed local content
 - Lower market share in Germany due to strongly performing kids titles
 - Higher share in the Netherlands where the "Movie Pass" subscription scheme continues to benefit share growth

Initiatives and Developments in Q3 2017

- New seven screen multiplex opened on 26 July in Bedford, UK
- Three new screens added to coincide with the extension of the Westfield shopping centre in west London
- Re-opening of the West End site in mid July following its major redevelopment
- Further investment in recliner seating with installation completed at Preston and Bolton. Plans being developed to roll out across other territories
- Successful retail trials at Thurrock and Finchley Road in the UK with the installation of new six second serving system
- Automated content scheduling software being deployed across CinemaxX following successful trial
- Refurbishment of several sites underway in the Netherlands



Bedford New Site



West End

Financial Information – Turnover

	Q3 2017	Q3 2016	Variance	Constant Currency		YTD 2017	YTD 2016	Variance	Constant Currency	
Box Office Revenue (£m)	114.3	114.0	0.2%	(3.2)%	↓	392.0	379.1	3.4%	(2.2)%	↓
Concessions Revenue (£m)	43.1	41.0	5.2%	1.3%	↑	140.0	129.9	7.8%	1.8%	↑
Screen Advertising and Other Revenue (£m)	17.5	18.7	(6.5)%	(10.7)%	↓	64.2	67.2	(4.5)%	(10.8)%	↓
Group Turnover (£m)	174.9	173.7	0.7%	(3.0)%	↓	596.2	576.3	3.5%	(2.3)%	↓
<i>Admissions (m)</i>	<i>17.4</i>	<i>18.2</i>	<i>(4.4)%</i>	<i>(4.4)%</i>	↓	<i>61.1</i>	<i>62.4</i>	<i>(2.2)%</i>	<i>(2.2)%</i>	↓
<i>ATP (£)</i>	<i>6.56</i>	<i>6.26</i>	<i>4.8%</i>	<i>1.2%</i>	↑	<i>6.42</i>	<i>6.08</i>	<i>5.6%</i>	<i>0.0%</i>	→
<i>SPP (£)</i>	<i>2.47</i>	<i>2.25</i>	<i>10.0%</i>	<i>6.0%</i>	↑	<i>2.29</i>	<i>2.08</i>	<i>10.1%</i>	<i>4.0%</i>	↑
<i>Total Revenue per Person (£)</i>	<i>10.03</i>	<i>9.53</i>	<i>5.3%</i>	<i>1.5%</i>	↑	<i>9.76</i>	<i>9.23</i>	<i>5.7%</i>	<i>(0.2)%</i>	↓

- Group Turnover down by 3.0% in Q3 vs. the prior year with growth in ATP and SPP partly offsetting lower admissions
- ATP up 8p (+1.2%) in constant currency vs. the prior year reflecting price increases (mainly in Germany and Poland) being partially offset by discounting initiatives at some specific sites in UK
- SPP up 14p (+6.0%) in constant currency with continued growth across all territories, driven by new products, initiatives and merchandise income
- Lower Screen Advertising and Other Revenue due mainly to lower screen and foyer advertising volume and lower 3D glasses revenue due to lower 3D mix

Financial Information – Margin and Costs

	Q3 2017	Q3 2016	Variance	Constant Currency		YTD 2017	YTD 2016	Variance	Constant Currency	
Turnover (£m)	174.9	173.7	0.7%	(3.0)%	↓	596.2	576.3	3.5%	(2.3)%	↓
Gross profit (£m)	108.6	106.5	2.0%	(1.8)%	↓	370.0	356.1	3.9%	(1.9)%	↓
<i>Gross profit %</i>	<i>62.1%</i>	<i>61.3%</i>	<i>0.8ppt</i>	<i>0.8ppt</i>	↑	<i>62.1%</i>	<i>61.8%</i>	<i>0.3ppt</i>	<i>0.2ppt</i>	↑
Administrative expenses (£m)	(59.0)	(54.6)	(7.9)%	(3.8)%	↓	(174.0)	(160.5)	(8.4)%	(2.7)%	↓
<i>Administrative expenses as % of revenue</i>	<i>33.7%</i>	<i>31.5%</i>	<i>(2.3)ppt</i>	<i>(2.2)ppt</i>	↓	<i>29.2%</i>	<i>27.8%</i>	<i>(1.3)ppt</i>	<i>(1.4)ppt</i>	↓
Rent (£m)	(34.2)	(32.8)	(4.3)%	(0.3)%	↓	(99.9)	(94.1)	(6.2)%	(0.8)%	↓
<i>Rent as % of revenue</i>	<i>19.6%</i>	<i>18.9%</i>	<i>(0.7)ppt</i>	<i>(0.6)ppt</i>	↓	<i>16.8%</i>	<i>16.3%</i>	<i>(0.4)ppt</i>	<i>(0.5)ppt</i>	↓
Consolidated EBITDA (£m)	15.4	19.0	(19.2)%	(21.5)%	↓	96.1	101.6	(5.4)%	(11.7)%	↓
<i>Consolidated EBITDA %</i>	<i>8.8%</i>	<i>11.0%</i>	<i>(2.2)ppt</i>	<i>(2.1)ppt</i>	↓	<i>16.1%</i>	<i>17.6%</i>	<i>(1.5)ppt</i>	<i>(1.7)ppt</i>	↓

- Gross Profit % 0.8ppt higher in constant currency due mainly to lower Film Rental % in Germany and Poland resulting from favourable genre mix and improved margins on retail products
- Administrative expenses were 3.8% higher in constant currency due mainly to a non cash accounting loss on disposal of fixed assets in Poland
- Rent costs were 0.3% higher in constant currency due to the new site opening at Bedford and acquisition of Manchester Printworks offset by lower rent costs in Poland
- The group delivered EBITDA of £15.4m at a margin which was 2.1ppt lower than Q3 2016 driven by lower admissions

Financial Information – Cashflow and Net Debt Movement

	Q3 2017	Q3 2016	2017 YTD	2016 YTD
Consolidated EBITDA (£m)	15.4	19.0	96.1	101.5
Working Capital (Trade)	(4.4)	15.7	(8.8)	(10.4)
Working Capital (Non Trade)	(0.3)	0.4	(4.7)	(0.3)
Net Capital Expenditure	(12.9)	(8.3)	(27.8)	(23.5)
Tax Paid	(2.5)	(1.5)	(7.1)	(6.3)
Other (Including Non-Cash Adjustments)	(5.1)	(1.5)	(6.2)	(8.7)
Operating Cash Flow (£m)	(9.8)	23.8	41.4	52.4
Interest Costs	(18.6)	(17.9)	(43.6)	(41.0)
Investment in Subsidiary	-	(76.0)	-	(76.2)
Total Cash Flow Excluding Debt (£m)	(28.3)	(70.1)	(2.2)	(64.7)
Non Cash Movements in Net Debt:				
Unrealised FX gain/(Loss) on Euro Bonds and Term Loan B	(22.4)	(33.8)	(32.6)	(53.7)
Unrealised FX gain/(loss) on cash, other loans and finance leases	1.8	2.2	3.4	4.8
Movement in balance of capitalised financing fees on RCF	(0.1)	0.1	(0.2)	(0.5)
Amortised Cost Adjustment on Bond and Term Loan B	(1.0)	(0.8)	(3.0)	(1.5)
Repayment of loans / leases	(0.9)	(1.7)	(2.6)	(4.1)
Other	0.9	1.3	2.6	1.3
Dec/(inc) in Net Debt (per Leverage Definition) (£m)	(50.0)	(102.8)	(34.6)	(118.4)

- Net debt increased by £50.0m during the quarter
- Q3 2017 highlights include:
 - EBITDA of £15.4m
 - Working capital outflow due mainly to the timing of supplier payments
 - Increased capital expenditure principally in relation to recliner seating and refurbishments
 - Unrealised FX losses on Euro denominated debt due to the continued weakening of GBP

	Q3 2017	Q2 2017	Q1 2017	Q4 2016
£300m Sterling Fixed Rate Notes (Net of Unamortised Financing Costs)	296.1	295.7	295.4	295.1
€360m Euro Floating Rate Notes (Net of Unamortised Financing Costs)	324.0	306.4	298.3	298.0
€120m Euro Term Loan B (Net of Unamortised Financing Costs)	108.4	102.5	99.9	99.7
Revolving Credit Facility	-	-	-	-
Finance Leases and Other Loans	37.1	36.9	38.2	39.4
Unamortised Financing Fees on RCF	(0.6)	(0.6)	(0.7)	(0.8)
Total External Debt Net of Fees (£m)	765.0	740.8	731.2	731.5
Cash	102.0	127.5	131.4	102.9
Restricted Cash	(7.2)	(6.8)	(6.9)	(6.9)
Unrestricted Cash and Cash Equivalents (£m)	94.8	120.7	124.5	96.0
Total External Net Debt (£m)	670.1	620.1	606.7	635.6
Gross Leverage (x)	5.9x	5.5x	5.6x	5.4x
Net Leverage (x)	5.1x	4.6x	4.6x	4.7x
LTM Pro Forma Consolidated EBITDA (£m)	130.3	133.9	130.6	135.7
Net Leverage (x) constant currency	4.9x			
LTM Pro Forma Consolidated EBITDA (£m) constant currency	136.2			

- Net leverage was 4.9x at the end of Q3 2017 on a CC basis
- At the end of Q3 2017 constant currency EBITDA was £136.2m
- Substantial cash balances and no RCF drawings

Current Trading Update and Outlook

The horror remake of Stephen King's *IT* was the top grossing title in most markets in September, winning the accolade of becoming the highest grossing horror title of all time in the UK, followed in October by key releases *Kingsman: The Golden Circle* and *Bladerunner: 2049*

UK & Ireland Market

- Market Admissions¹ in September down 11% on prior year
- *IT* was the top grossing title in September with £26.6m GBOR

German Market

- Market Admissions in September up 3.5% on prior year
- *IT* was the top grossing title in September with €6.9m GBOR

Poland Market

- Market Admissions in September down 14.9% on prior year
- *IT* was the top grossing title in September with PLN12.2m GBOR

Italian Market

- Market Admissions in September down 5.5% on prior year
- *Despicable Me 3* was the top grossing title in September with €9.3m GBOR. (*IT* is released mid October)

Netherlands Market

- Market Admissions in September up 21.6% on prior year
- *IT* was the top grossing title in September with €4.2m GBOR

Other key titles and future releases

- Other major titles during the remainder of the year include; *Thor: Ragnarok*, *Paddington 2* and DC comic's *Justice League*



(1) Admissions for the UK only

- £15.4m EBITDA during the quarter with LTM EBITDA at £136.2m
- Strong performance from *Despicable Me 3*, *Dunkirk*, *Pirates of the Caribbean: Salazar's Revenge* and *Spider-Man: Homecoming*
- New site opened at Bedford in the UK
- Re-opening of flagship site in London's West End with other major site refurbishments underway in the Netherlands
- Further roll out of full recliner seating options
- Additional investment in scheduling systems in Germany
- Q4 includes more major sequels in popular franchises in addition to the success of Stephen King's *IT*
- Preparations well underway for the December release of *Star Wars The Last Jedi* (Vue Q1 2018)

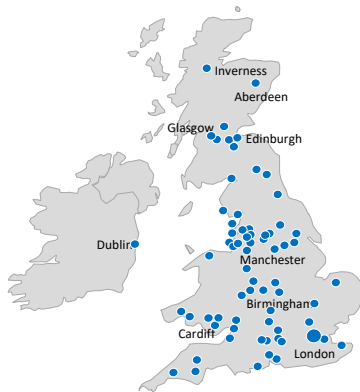


Further questions can be addressed to
investor.relations@vuemail.com
Vueinternational@brunswickgroup.com

Provisional Dates: Q4 2017 Investor Call
07 February 2018 2.00pm

Appendices

Vue At A Glance As At 31 August 2017



As at 31 August 2017	UK & Ireland	Germany & Denmark	Poland & Baltics ⁽¹⁾	Italy	Netherlands	Taiwan	Group
Sites	87	33	34	36	21	1	212
<i>Multiplex % ⁽²⁾</i>	98.9%	97.0%	94.1%	100.0%	71.4%	100.0%	95.3%
Screens	842	289	273	362	116	20	1,902
<i>% screens with stadium seating</i>	96.2%	99.7%	100.0%	99.4%	79.3%	100.0%	96.9%

Source Company Data

(1) **Baltics** consists of our operations in Latvia and Lithuania

(2) **Multiplex** cinema site defined as a site with five or more screens

Definitions

- **Major Territories Total Market GBOR** is the aggregate of Total Market GBOR for the UK, Germany, Poland, Italy and the Netherlands
- **Vue Major Territories GBOR** is the aggregate of Group GBOR in Vue UK (excluding Ireland), CinemaxX (excluding Denmark), Multikino (excluding Latvia and Lithuania), Italy and the Netherlands
- **Vue Group Admissions** includes all paid and unpaid admissions in the period for UK & Ireland, Germany, Poland, Italy, the Netherlands, the Baltics, Denmark and Taiwan
- **Vue Group ATP** is calculated as total Group Box Office Revenue in the period (excluding VAT) divided by Vue Group Admissions
- **Vue Group SPP** is calculated as total Group Concessions Revenue in the period (excluding VAT) divided by Vue Group Admissions
- **Vue Group Revenue Per Head** is calculated as total Group Turnover for the period (excluding VAT) divided by Vue Group Admissions
- **Restricted Cash** relates to rental deposits held in relation to certain Group cinema sites
- **Pro Forma Consolidated EBITDA** is defined as per the Quarterly Report to Noteholders published at the same time as this presentation

Currency Rates

- **EUR to GBP** average exchange rates: 1.1131 for Q3 2017; 1.1892 for Q3 2016
- **EUR to GBP** period end rates: 1.0859 at Q3 2017; 1.1715 at Q3 2016
- **PLN to GBP** average exchange rates: 4.7281 for Q3 2017; 5.1948 for Q3 2016
- **PLN to GBP** period end rates: 4.6167 for Q3 2017; 5.0592 for Q3 2016

Market Data

- **UK**
 - **Q3 2017** the 13 weeks ended 24 August 2017; **Q3 2016** the 13 weeks ended 25 August 2016
 - **YTD 2017** the 39 weeks ended 24 August 2017; **YTD 2016** the 39 weeks ended 25 August 2016
 - Market data sourced from IBOE.com/Rentrak for GBOR, DCM for Admissions
- **Germany**
 - **Q3 2017** 1 June 2017 to 31 August 2017; **Q3 2016** 1 June 2016 to 31 August 2016
 - **YTD 2017** 1 December 2016 to 31 August 2017; **YTD 2016** 1 December 2015 to 31 August 2016
 - Market data sourced from IBOE.com/Rentrak
- **Poland**
 - **Q3 2017** 1 June 2017 to 31 August 2017; **Q3 2016** 1 June 2016 to 31 August 2016
 - **YTD 2017** 1 December 2016 to 31 August 2017; **YTD 2016** 1 December 2015 to 31 August 2016
 - Market data sourced from Boxoffice.pl
- **Italy**
 - **Q3 2017** 1 June 2017 to 31 August 2017; **Q3 2016** 1 June 2016 to 31 August 2016
 - **YTD 2017** 1 December 2016 to 31 August 2017; **YTD 2016** 1 December 2015 to 31 August 2016
 - Market data sourced from Cinetel
- **Netherlands**
 - **Q3 2017** 1 June 2017 to 31 August 2017; **Q3 2016** 1 June 2016 to 31 August 2016
 - **YTD 2017** 1 December 2016 to 31 August 2017; **YTD 2016** 1 December 2015 to 31 August 2016
 - Market data sourced from IBOE.com/Rentrak

£m	Quarter		
<u>As Acquired to Pro Forma</u>	3 Months ended 31 August 2017		
	As Acquired	RealD PF	Pro Forma
Turnover	174.9	-	174.9
Cost of Sales	(66.3)	-	(66.3)
	108.6	-	108.6
Admin expenses	(59.7)	0.7	(59.0)
Rentals under operating leases	(34.2)	-	(34.2)
EBITDA	14.7	0.7	15.4
Non-recurring / exceptional Items	(3.2)	(0.7)	(3.9)
Depreciation	(13.8)	-	(13.8)
Amortisation	(0.5)	-	(0.5)
Group operating profit / (loss)	(2.8)	-	(2.8)

YTD		
Year to Date ended 31 August 2017		
As Acquired	RealD PF	Pro Forma
596.2	-	596.2
(226.2)	-	(226.2)
370.0	-	370.0
(175.8)	1.8	(174.0)
(99.9)	-	(99.9)
94.3	1.8	96.1
(2.6)	(1.8)	(4.4)
(40.4)	-	(40.4)
(1.7)	-	(1.7)
49.6	-	49.6

These bridges summarise the key reconciling items between the As Acquired, Pro Forma and Statutory financials.

In Q3 2017 the Group had £2.7m of non-cash/non recurring items which were excluded from EBITDA in accordance with definitions contained in the Indenture and treated as exceptional items in the Statutory accounts. This amounts to £1.1m on a YTD basis.

£m	Quarter		
<u>As Acquired to Statutory</u>	3 Months ended 31 August 2017		
	As Acquired	Non Rec	Statutory
Turnover	174.9		174.9
Cost of Sales	(66.3)		(66.3)
	108.6		108.6
Admin expenses	(59.8)	(0.5)	(60.1)
Rentals under operating leases	(34.2)		(34.2)
EBITDA	14.7	(0.5)	14.2
Non-recurring / exceptional Items	(3.2)	0.5	(2.7)
Depreciation	(13.8)		(13.8)
Amortisation	(0.5)		(0.5)
Group operating profit / (loss)	(2.8)	-	(2.8)

YTD		
Year to Date ended 31 August 2017		
As Acquired	Non Rec	Statutory
596.2		596.2
(226.2)		(226.2)
370.0		370.0
(175.8)	(1.5)	(177.4)
(99.9)		(99.9)
94.3	(1.5)	92.8
(2.6)	1.5	(1.1)
(40.4)		(40.4)
(1.7)		(1.7)
49.6	-	49.6

£m	Quarter			
<u>As Acquired to Pro Forma</u>	13 Weeks ended 25 August 2016			
	As Acquired (1)	RealD PF	Vue NL PF	Pro Forma (2)
Turnover	167.1	-	6.6	173.7
Cost of Sales	(64.6)	-	(2.6)	(67.2)
	102.5	-	4.0	106.5
Admin expenses	(52.2)	(0.6)	(1.8)	(54.6)
Rentals under operating leases	(31.7)	-	(1.1)	(32.8)
EBITDA	18.6	(0.6)	1.1	19.0
	-	-	-	-
Non-recurring / exceptional Items	(0.3)	0.6	-	0.3
Depreciation	(12.5)	-	(0.7)	(13.2)
Amortisation	(0.8)	-	(0.1)	(0.9)
Group operating profit / (loss)	5.0	-	0.2	5.2

£m	Quarter			
<u>As Acquired to Statutory</u>	13 Weeks ended 25 August 2016			
	As Acquired (1)		Vue NL PF	Statutory (3)
Turnover	167.1		6.6	173.7
Cost of Sales	(64.6)		(2.6)	(67.2)
	102.5		4.0	106.5
Admin expenses	(52.2)		(1.8)	(54.0)
Rentals under operating leases	(31.7)		(1.1)	(32.8)
EBITDA	18.6		1.1	19.7
Non-recurring / exceptional Items	(0.3)		-	(0.3)
Depreciation	(12.5)		(0.7)	(13.2)
Amortisation	(0.8)		(0.1)	(0.9)
Group operating profit / (loss)	5.0		0.3	5.2

YTD			
39 Weeks ended 25 August 2016			
As Acquired (1)	RealD PF	Vue NL PF	Pro Forma (2)
548.9	-	27.4	576.3
(209.7)	-	(10.5)	(220.2)
339.1	-	16.9	356.1
(154.9)	1.3	(6.9)	(160.5)
(89.8)	-	(4.2)	(94.1)
94.4	1.3	5.8	101.6
-	-	-	-
(3.3)	(1.3)	(0.1)	(4.8)
(36.6)	-	(2.5)	(39.1)
(1.3)	-	(0.5)	(1.8)
53.2	-	2.7	55.9

YTD			
39 Weeks ended 25 August 2016			
As Acquired (1)		Vue NL PF	Statutory (3)
548.9		27.4	576.3
(209.7)		(10.5)	(220.2)
339.1		16.9	356.1
(154.9)		(6.9)	(161.8)
(89.8)		(4.2)	(94.1)
94.4		5.8	100.2
(3.3)		-	(3.3)
(36.6)		(2.5)	(39.1)
(1.3)		(0.5)	(1.8)
53.2		2.8	55.9

These bridges summarise the key reconciling items between the As Acquired, Pro Forma and Statutory financials.

As Acquired to Pro Forma: The As Acquired basis includes one month of VNL (August 2016). PF adjustments include June/July 2016 for Q3 and Dec 2015 to July 2016 for YTD PF.

As Acquired to Statutory: 2016 comparatives for Statutory accounting purposes have been restated to include VNL from 20 August 2015 which is the date on which the business was originally acquired outside of the Restricted Group. This accounting treatment is known as “predecessor accounting” which governs corporate transfers within the same group and has been recommended by Bidco’s auditor.

In Q3 2016 the Group had £0.3m of non-cash/non recurring items which were excluded from EBITDA in accordance with definitions contained in the Indenture and treated as exceptional items in the Statutory accounts. This amounted to £3.3m on a YTD basis.

- (1) The As Acquired basis includes VNL for one month
- (2) The Pro Forma basis includes VNL for the whole Quarter and YTD
- (3) The Statutory basis includes VNL for the whole Quarter and YTD

Vue International Bidco plc As Acquired Consolidated Profit and Loss Account

For the 3 months and 9 months ended 31 August 2017



	Bidco For the 3 months ended 31 August 2017	Bidco For the 13 weeks ended 25 August 2016	Bidco For the YTD period ended 31 August 2017	Bidco For the YTD period ended 25 August 2016
£m (unaudited)	As Acquired			
Turnover	174.9	167.1	596.2	548.9
Cost of sales	(66.3)	(64.6)	(226.2)	(209.7)
	108.6	102.5	370.0	339.1
Administration expenses (as per management)	(59.7)	(52.2)	(175.8)	(154.9)
Rentals under operating leases on land and buildings	(34.2)	(31.7)	(99.9)	(89.8)
Consolidated EBITDA	14.7	18.6	94.3	94.4
Non-cash & non-recurring Items	(3.2)	(0.3)	(2.6)	(3.3)
Depreciation	(13.8)	(12.5)	(40.4)	(36.6)
Amortisation	(0.5)	(0.8)	(1.7)	(1.3)
Group operating profit/(loss)	(2.8)	5.0	49.6	53.2
Turnover	174.9	167.1	596.2	548.9
Cost of sales	(66.3)	(64.6)	(226.2)	(209.7)
	108.6	102.5	370.0	339.1
Administration expenses	(111.4)	(97.5)	(320.4)	(286.0)
Group operating profit/(loss)	(2.8)	5.1	49.6	53.3
Depreciation	13.8	12.5	40.4	36.6
Amortisation	0.5	0.8	1.7	1.3
EBITDA	11.4	18.4	91.7	91.2
Non-cash & non-recurring Items	3.2	0.3	2.6	3.3
Consolidated EBITDA	14.7	18.6	94.3	94.4
Rentals under operating leases on land and buildings	34.2	31.7	99.9	89.8
Consolidated EBITDAR	49.0	50.3	194.3	184.2
Administration expenses (as per management)	(59.7)	(52.2)	(175.8)	(154.9)
Rentals under operating leases on land and buildings	(34.2)	(31.7)	(99.9)	(89.8)
Depreciation	(13.8)	(12.5)	(40.4)	(36.6)
Amortisation	(0.5)	(0.8)	(1.7)	(1.3)
Non-cash & non-recurring Items	(3.2)	(0.3)	(2.6)	(3.3)
Administration expenses	(111.4)	(97.5)	(320.4)	(286.0)

Vue International Bidco plc Pro Forma Consolidated Profit and Loss Account

For the 3 months and 9 months ended 31 August 2017



	Bidco For the 3 months ended 31 August 2017	Bidco For the 13 weeks ended 25 August 2016	Bidco For the YTD period ended 31 August 2017	Bidco For the YTD period ended 25 August 2016
£m (unaudited)	Pro Forma			
Turnover	174.9	173.7	596.2	576.3
Cost of sales	(66.3)	(67.2)	(226.2)	(220.2)
	108.6	106.5	370.0	356.1
Administration expenses (as per management)	(59.0)	(54.6)	(174.0)	(160.5)
Rentals under operating leases on land and buildings	(34.2)	(32.8)	(99.9)	(94.1)
Consolidated EBITDA	15.4	19.0	96.1	101.6
Non-cash & non-recurring Items	(3.9)	0.3	(4.4)	(4.8)
Depreciation	(13.8)	(13.2)	(40.4)	(39.1)
Amortisation	(0.5)	(0.9)	(1.7)	(1.8)
Group operating profit/(loss)	(2.8)	5.2	49.6	55.9
Turnover	174.9	173.7	596.5	576.3
Cost of sales	(66.3)	(67.2)	(226.5)	(220.2)
	108.6	106.5	370.0	356.1
Administration expenses	(111.4)	(101.3)	(320.4)	(300.1)
Group operating profit/(loss)	(2.8)	5.2	49.6	55.9
Depreciation	13.8	13.2	40.4	39.1
Amortisation	0.5	0.9	1.7	1.8
EBITDA	11.4	19.4	91.7	96.8
Non-cash & non-recurring Items	3.9	(0.3)	4.4	4.8
Consolidated EBITDA	15.4	19.0	96.1	101.6
Rentals under operating leases on land and buildings	34.2	32.8	99.9	94.1
Consolidated EBITDAR	49.6	51.9	196.0	195.6
Administration expenses (as per management)	(59.0)	(54.6)	(174.0)	(160.5)
Rentals under operating leases on land and buildings	(34.2)	(32.8)	(99.9)	(94.1)
Depreciation	(13.8)	(13.2)	(40.4)	(39.1)
Amortisation	(0.5)	(0.9)	(1.7)	(1.8)
Non-cash & non-recurring Items	(3.9)	0.3	(4.4)	(4.8)
Administration expenses	(111.4)	(101.3)	(320.4)	(300.1)

Reconciliation of Bidco As Acquired to Vue International Bidco plc Condensed Consolidated Profit and Loss Account for the 3 months and 9 months ended 31 August 2017

	Bond reporting For the 3 months ended 31 August 2017	Adjs	Statutory reporting For the 3 months ended 31 August 2017	Bond reporting For the YTD period ended 31 August 2017	Adjs	Statutory reporting For the YTD period ended 31 August 2017
£m	As Acquired					
Turnover	174.9	-	174.9	596.2	-	596.2
Cost of sales	(66.3)	-	(66.3)	(226.2)	-	(226.2)
Gross margin	108.6	-	108.6	370.0	-	370.0
Administration expenses (as per management)	(59.8)	0.7	(59.1)	(175.8)	1.8	(174.0)
Operating lease rentals - land and buildings	(34.2)	-	(34.2)	(99.9)	-	(99.9)
Consolidated EBITDA	14.7	0.7	15.4	94.3	1.8	96.1
Non-cash & non-recurring Items	(3.2)	(0.7)	(3.9)	(2.6)	(1.8)	(4.4)
Depreciation	(13.8)	-	(13.8)	(40.4)	-	(40.4)
Amortisation	(0.5)	-	(0.5)	(1.7)	-	(1.7)
Group operating profit/(loss)	(2.8)	-	(2.8)	49.6	-	49.6
Gross margin	62.1%		62.1%	62.1%		62.1%
Consolidated EBITDA margin	8.4%		8.8%	15.7%		16.1%
Turnover	174.9	-	174.9	596.2	-	596.2
Cost of sales	(66.3)	-	(66.3)	(226.2)	-	(226.2)
Gross margin	108.6	-	108.6	370.0	-	370.0
Administration expenses	(111.4)	-	(111.4)	(320.4)	-	(320.4)
Group operating profit/(loss)	(2.8)	-	(2.8)	49.6	-	49.6
Depreciation	13.8	-	13.8	40.4	-	40.4
Amortisation	0.5	-	0.5	1.7	-	1.7
EBITDA	11.4	-	11.4	91.7	-	91.7
Non-cash & non-recurring Items	3.2	0.7	3.9	2.6	1.8	4.4
Consolidated EBITDA	14.7	0.7	15.4	94.3	1.8	96.1
Operating lease rentals - land and buildings	34.2	-	34.2	99.9	-	99.9
Consolidated EBITDAR	48.9	0.7	49.7	194.3	1.8	196.1
Administration expenses (as per management)	(59.7)	(0.7)	(60.4)	(175.8)	(1.8)	(177.7)
Operating lease rentals - land and buildings	(34.2)	-	(34.2)	(99.9)	-	(99.9)
Depreciation	(13.8)	-	(13.8)	(40.4)	-	(40.4)
Amortisation	(0.5)	-	(0.5)	(1.7)	-	(1.7)
Non-cash & non-recurring Items	(3.2)	0.7	(2.5)	(2.6)	1.8	(0.8)
Administration expenses	(111.4)	-	(111.4)	(320.4)	-	(320.4)